

UNIVERSITY ENTERPRISES, INC.
Budget & Finance Committee Meeting Minutes
Tuesday, September 12, 2017
UEI Conference Room
4:00 p.m. – 5:00 p.m.

Members Present: Larry Cook, Jamie Hoffman, Jay Lee, Mike Lee

Members Absent: Randy Sater

Staff Present: Craig Barth, Angie Laguna, Jim Reinhart

Mike Lee called the meeting to order at 4:04 p.m.

Craig Barth reviewed the June 30, 2017 financials reporting a \$3.14 million "Enterprise" operating surplus for the year. This surplus increased the net position from \$31.3 million at June 30, 2016 to \$34.5 million at June 30, 2017. All departments exceeded their financial targets for the year.

Craig Barth presented the Ten-Year Cash Flow Projection:

UEI is required to maintain 120% debt coverage. UEI is projected to continue to meet and exceed this requirement for the next ten years. Upon the expiration of the Upper Eastside Lofts lease in August 2022, UEI's debt coverage is forecasted to increase from 1.2 to 1.43 over a two-year period.

Real estate update:

On Tuesday, September 19th the Committee on Finance from the Board of Trustees is scheduled to give conceptual approval for the ballfields project. Once the project is approved the RFQ/RFP process can begin. Another presentation will be given to the Housing Proposal Review Committee in early 2018. Final approval to execute contracts with a P3 partner should occur by May 2018 after which construction should begin. Occupancy is forecasted for summer 2021.

The Sacramento State Downtown construction is scheduled to be completed at the end of October 2017. A grand opening event will be planned for January 2018.

Meeting adjourned 4:48 p.m.

Respectfully Submitted,



Angie Laguna
Recording Secretary